# ANNUAL REPORT



Catch the Wave to Better Banking<sup>™</sup>

## **President's Message**

By all measures, Island Federal Credit Union has had another record-breaking year. We ended 2016 with over \$1.2 billion in Assets, a 14% increase versus 2015. Deposits topped \$905.2 million, a 6% increase, while Loan volume rose to \$628.4 million, an astounding 30% increase.

Island surpassed 36,000 members, as more Long Islanders have turned to Island for its competitive rates, low fees and state-of-the-art online and mobile banking services. We experienced growth at every branch, but most particularly at Stony Brook University.

As a member-owned cooperative, Island measures achievement not by financial statistics alone, but by the accomplishments of our members. Homeownership is one example where Island is doing its part to make dreams come true. Most Long Islanders aspire to own a home where they can live and raise a family, but to many it is a challenging and overwhelming task. Towards the goal of helping those who have never owned a home, Island expanded its program of homebuyer seminars, providing free in-person advice on how to navigate the home buying process and secure financing. In order to make it even easier for members to buy a home, Island introduced a "100% Financing Program" for first-time homebuyers. Both programs have resulted in a number of new homeowners right here on Long Island. That's an Island success by every measure!

Island Federal Credit Union continues to be among the nation's healthiest credit unions, thanks in large part to you, our member-owners, and to the dedicated assistance of our Volunteers who serve on the Board of Directors and the Supervisory Committee. I would also like to thank the Management and Staff of Island who work diligently to serve you. We urge you to recommend our first-rate banking services to your friends and neighbors as well.

Bret W. Sears President/CEO

## **Chairman's Message**

For more than 61 years, Island Federal Credit Union has been committed to doing the best for its members and the people of Long Island. Specifically, that means providing the best financial products with competitive rates, low fees and exceptional member service. We are equally committed to the region where we live and work.

Island is engaged in the community with its support of many events to make Long Island an even better place to live. The largest example is the summer-long Island Country Concert Series where more than 30,000 country music fans were entertained by such first class talent as Hunter Hayes, Big & Rich and Grammy winner Chris Stapleton.

At Island, we strongly believe that charity begins at home, and, therefore, proudly concentrate our philanthropic efforts here on Long Island. During a time when local food banks face the challenge of serving more needy families, Island has provided funds to Long Island Cares, Inc. through the support of three different events: Dee Snider's Ride to Fight Hunger, Island's Thankful Thursdays Food Drive and the Concert For Children's Hunger Awareness. Once again, Island was the presenting sponsor of the Run For The Warriors that raised over \$35,000 for the Hope For The Warriors<sup>®</sup> organization. We also supported Veterans groups through our sponsorship of the Wounded Warrior Amputee Softball Team, enabling them to play exhibition games right here in Suffolk County.

No single charity better defines Island than the Island Federal Credit Union Scholarship program where we award \$50,000 annually to local high school seniors to help defray the cost of college. Since the scholarship program was launched 25 years ago, Island has given scholarships to 283 high school graduates, with total awards to date of nearly a half-million dollars.

On behalf of the Board of Directors, the Management team and Staff, I want to thank you for your membership and the continued support of Island Federal Credit Union. We look forward to serving you now and long into the future.

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Shirley R. Watson Chairman

# **Statements of Financial Condition**

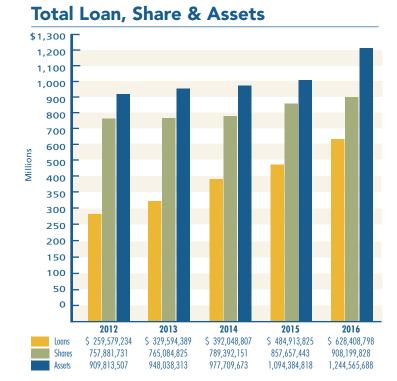
At December 31

		2016	2015
ASSETS			
Cash	\$	3,956,615	\$ 4,351,999
Cash on Deposit in Other Financial Institutions		35,470,392	14,739,528
Investments:			
Available-for-sale securities		503,877,144	533,897,782
FHLB Stock		12,185,100	7,316,000
Loans		628,408,798	484,913,825
Deferred loan origination expense		3,358,005	2,797,729
Allowance for loan losses Premium/(Discount) Loans Purchased		(1,535,586) 359,288	(1,203,123)
Loans Held for Sale		-	-
Accrued interest income		2,726,035	2,448,444
Deposit in National Credit Union Share Insurance	e Fund	7,719,737	7,143,622
Property and equipment, net of accumulated depreciation and amortization		12,665,716	13,356,495
Prepaid expenses and other assets		35,374,444	24,622,517
-	\$ 1,2	44,565,688	\$ 1,094,384,818

## LIABILITIES AND MEMBERS' EQUITY

Liabilities:

LIUDIIII63.		
Members' share accounts	\$ 905,199,828	\$ 857,657,443
Borrowings	237,600,000	132,000,000
Accrued expenses and other liabilities	14,554,051	11,879,131
	1,157,353,879	1,001,536,574
Members' Equity:		
Regular reserve	\$ 7,551,186	\$ 7,551,186
Undivided earnings	101,984,156	95,652,139
Equity acquired in merger	307,339	307,339
Accumulated other comprehensive income	(22,630,872)	(10,662,420)
	87,211,809	92,848,244
	\$ 1,244,565,688	\$ 1,094,384,818



## **Statements of Income**

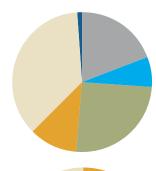
Statements of incom	e	
For the Years Ended December 31		
	2016	2015
INTEREST INCOME		
Interest on loans	\$ 16,446,692	\$ 13,774,587
Interest on investments	12,407,703	13,598,371
	28,854,395	27,372,958
INTEREST EXPENSE		, ,
Dividends on share accounts	7,417,438	6,655,546
Interest on borrowed funds	1,734,421	1,022,093
	9,151,859	7,677,639
Net interest income	19,702,536	19,695,319
Provision for loan losses	960,000	660,000
Net interest income after provision for loan losses	18,742,536	19,035,319
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NON-INTEREST INCOME		
Fees and other operating revenues	3,404,562	2,649,735
Gain on sale of investments	3,227,459	1,092,052
Other non-operating income	-	657,851
Gain/(Loss) on disposition of Assets		
	6,632,021	4,399,638
	25,374,557	23,434,957
NON-INTEREST EXPENSES		
Compensation	5,857,228	5,197,903
Employee benefits	1,794,901	1,416,118
Travel & Conference	136,518	138,080
Office occupancy expenses	2,197,455	2,071,844
Office operations expenses	3,961,917	3,523,315
Educational and promotional expenses	1,723,590	1,751,780
Loan servicing expenses	1,570,071	1,671,622
Professional and outside development expenses	733,243	603,864
Corporate CU Stabilization fund assessment	-	-
Members' insurance	60,767	72,474
Federal supervision and examination expenses	175,135	163,497
Miscellaneous operating expenses	831,715	531,568
	19,042,540	17,142,065
Net income	\$ 6,332,017	6,292,892

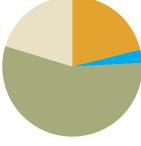
# **Financial Overview**

<b>Distribution of Shares</b> As of December 31, 2016			
Shares	\$168,799,608	19%	
Checking	71,154,247	8%	
Money Market	196,737,984	22%	
IRA	101,011,955	11%	
Certificates	355,803,877	<b>39</b> %	
All Other	11,692,158	1%	
Total	\$905,199,828	100%	

#### **Gross Income Allocation** As of December 31, 2016

<ul> <li>Dividends</li> <li>Interest On Borrowings</li> <li>Operating Expenses</li> <li>Undivided Earnings</li> </ul>	\$ 7,417,438 1,734,421 19,042,540 6,332,017	21% 5% 55% 18%
Total	\$34,526,416	100%





## Supervisory Committee Chairman's Message

The Supervisory Committee is appointed by the Board of Directors to ensure the safety and soundness of Island Federal Credit Union. Its volunteer members provide oversight to protect your financial assets and transactions. The Committee reviews credit union operations in accordance with established policies, procedures and regulatory guidance. They also make sure that management's financial reporting is accurate and complete.

To carry out these responsibilities, the Supervisory Committee works closely with Island's Internal Audit function to perform routine audits of financial balances and compliance audits set forth by regulation. The Supervisory Committee also engages an independent certified public accounting (CPA) firm to conduct an annual audit of the credit union's financial statements and verification of members' accounts. As required, the Committee oversees periodic examinations by the National Credit Union Administration (NCUA). The Supervisory Committee, along with the Internal Audit function, promptly follow-up on any audit/examination findings in an effort to strengthen internal controls and improve operations. As a result, Island Federal Credit Union remains strong and is able to offer you the highest quality, most-reliable products and services.

The Supervisory Committee is organized as a primary contact between the Board of Directors, credit union personnel and you, a valued memberowner. The Committee is dedicated to ensure your satisfaction at Island. In this regard, you are welcome to express any comments or concerns to the Supervisory Committee at supervisory@islandfcu.com.

With sincere appreciation, I would like to recognize my fellow members of the Supervisory Committee, as well as the Board of Directors and Island's Management and Staff, for their ongoing commitment to serve you. On behalf of the Supervisory Committee, thank you for your membership and participation at Island Federal Credit Union.

John F. Adragna 🖌

Supervisory Committee Chairman

### **BOARD OF DIRECTORS**

Shirley R. Watson – Chairman Edward G. Doster – Vice Chairman Timothy P. Kiernan – Treasurer John F. Adragna – Secretary John J. Brody – Director Denis A. Burgoyne – Director Richard A. Rapp, Jr. – Director Paul F. Scollan – Director Tina M. Spy – Director

## EXECUTIVE STAFF

Bret W. Sears – President/CEO Randy J. Wiley – EVP/CFO Craig A. Booth – VP/CIO John McGregor – VP/Retail Delivery Paul D. Young – VP/COO

#### SUPERVISORY COMMITTEE

John F. Adragna – Chairman Elizabeth Cardone Jerome Gaetani Leslie Maddison

### **GENERAL COUNSEL**

Pugatch & Nikolis 220 Mineola Blvd. Mineola, NY 11501



Catch the Wave to Better Banking

## Locations

Hauppauge Main Office 120 Motor Parkway Hauppauge, NY 11788

#### Bellmore 2752 Sunrise Highway Bellmore, NY 11710

Hicksville 85 East Old Country Road Hicksville, NY 11801

Massapequa 824 Hicksville Road Massapequa, NY 11758 Sayville 4820 Sunrise Highway Sayville, NY 11782

Selden 920 Middle Country Road Selden, NY 11784

#### Riverhead 1071 Old Country Road Riverhead, NY 11901

Stony Brook University Student Activities Center Health Sciences Center

## 631-851-1100

## islandfcu.com

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Serving Our Members and Their Families Since 1955